# **Working With Me: A Clear Path to Innovation**

### **STEP 1: First Contact – Laying the Groundwork**

You have an idea, a challenge, or a vision that needs clarity. Let’s connect:

* **Find me** on LinkedIn—business or personal.
* **Visit my website** via LinkedIn or a quick search.
* **Network with me** through regional forums—I offer a free consultation.
* **Book a free, no-obligation consultation** directly via my website.

**What to expect:**

* **45 to 60 minutes** of focused, high-value discussion.
* **Full confidentiality** with a standard NDA.
* **Exploring your vision, roadblocks, and next steps.**

This first meeting is about uncovering potential and setting a clear path forward.

### **STEP 2: Starting Our Collaboration**

Once we identify key opportunities, we move from ideas to action:

* **On-Site Exploration** – A deep dive into your vision, challenges, and company culture.
* **Pinpointing Value** – Defining where I can make the biggest impact, with a clear scope of work.
* **Innovation Audit** – A structured review; the cost is waived if you proceed with a full engagement.
* **Making It Official** – Work begins once we sign an agreement**,** and a**30% deposit** is received.

At this stage, we’re not just talking innovation—we’re making it happen.

### **STEP 3: Acting with IN³**

With the groundwork set, we move from strategy to execution. My **IN³ program** provides an end-to-end innovation framework or flexible, modular support:

**INSPIRE1 – Unlocking Potential:**

* Define vision, goals, and market opportunities.
* Develop a clear roadmap with actionable milestones.
* Build the right team and set a realistic budget.

**INVENT2 – Turning Ideas into Reality:**

* Ideation workshops to refine and prototype concepts.
* Engage specialists and develop technical solutions.
* Test, iterate, and validate ideas through trials.

**INNOVATE3 – Scaling for Success:**

* Plan and execute the product launch.
* Manage risks, milestones, and team alignment.
* Capture feedback and continuously improve.

With **IN³**, innovation isn’t just an idea—it’s a structured, results-driven journey.

### **Final Thoughts**

I’m confident that my services add value, save time and money, and drive new revenue. My goal is to be a trusted partner, delivering results today while laying the foundation for future innovation.

**Ready to bring your vision to life?**